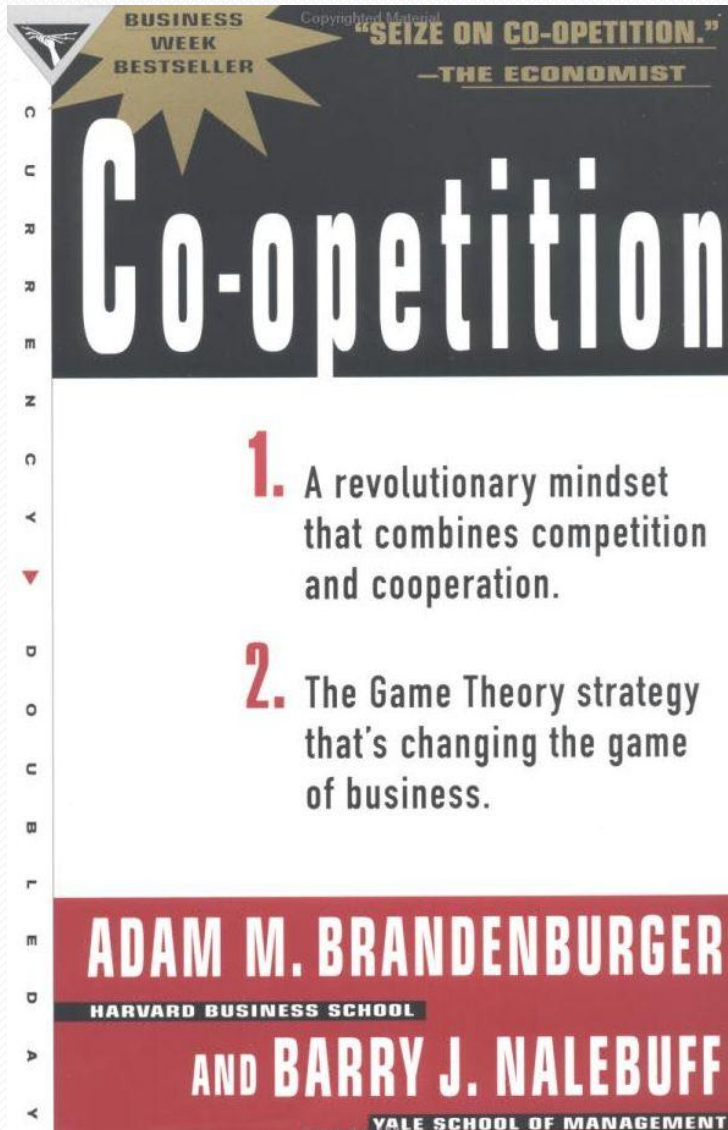


# Co-opetition in Economics, Biology, and Artificial Intelligence

Steve Omohundro, Ph.D.  
Self-Aware Systems

# Co-opetition in Economics



Game theoretic analysis of:

**Cooperation** in creating value

**Competition** in dividing it up

# Co-opetition Examples



Cooperate: Selling PCs  
Compete: For share of the profit



Cooperate: Expand use of Intel Architecture  
Compete: Market share

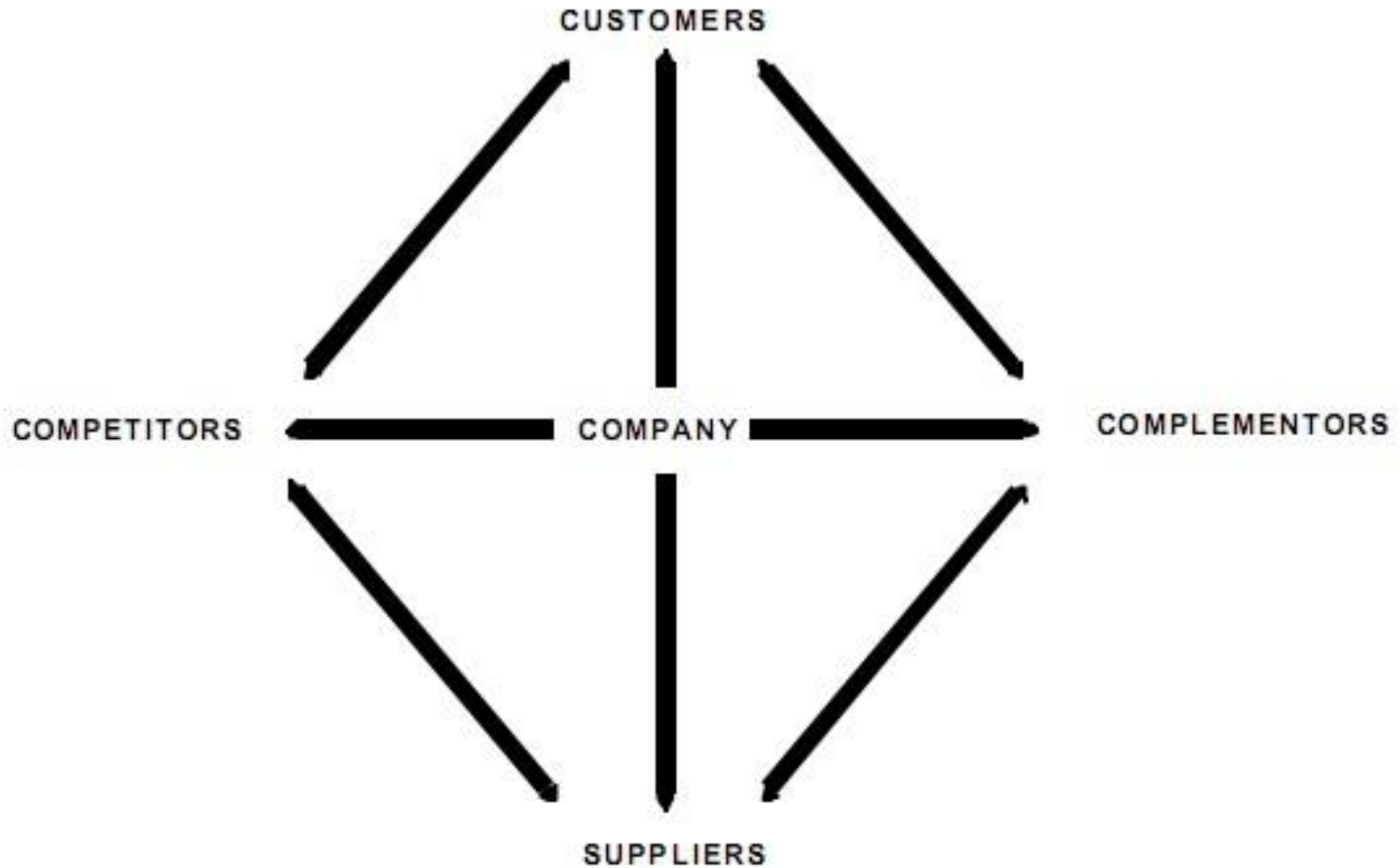


Compete: For customers, gates, landing slots.  
Cooperate: Frequent flier programs lock in customers so they both can raise prices.  
Defraying Boeing's plane development costs.



Compete: For use of gazelle's meat  
Cooperate: Avoiding useless chases

# Value Nets





# Biology



## Competitive

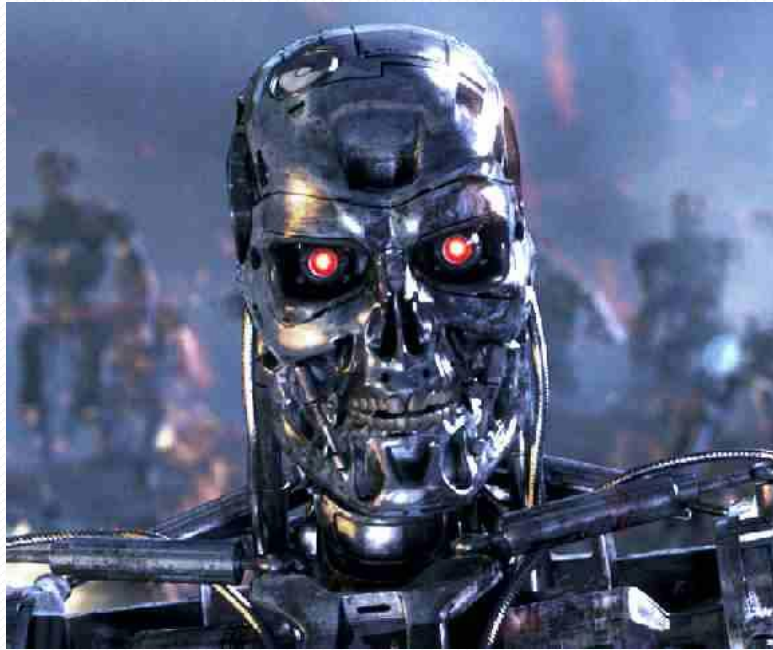
“Survival of the Fittest”  
“Selfish Genes”



## Cooperative

“Synergy”  
Importance of the Group  
“Multiple Levels of Selection”

# The Future



Competitive

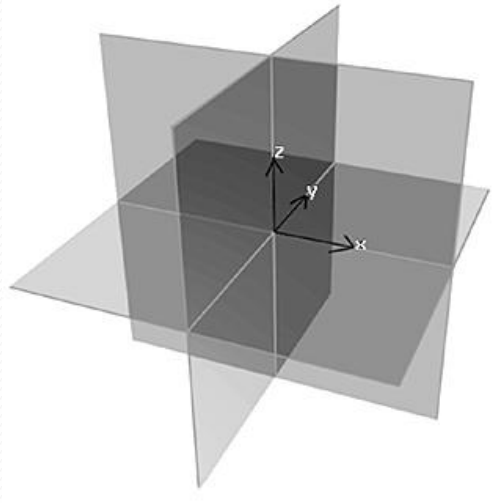


Cooperative



# The Physics origin of Competition

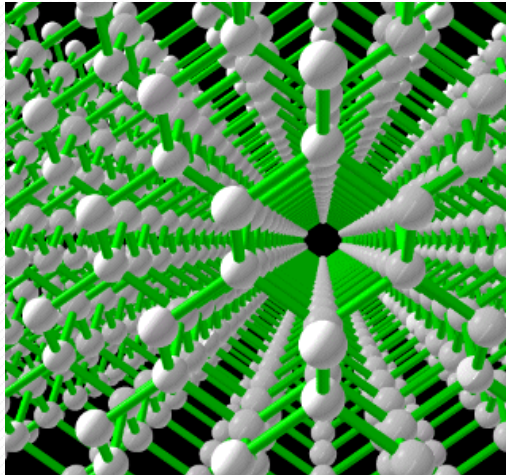
**Space**



**Time**



**Matter**



**Free  
Energy**



# 3 Kinds of Cooperation



## Synergy

Win-Win interactions



## Avoiding Dysergy

Lose-Lose interactions



## Compassion

One or both care about the other



# 3 Sources of Synergy

## Economies of Scale

eg. bird flocks for food finding and predator detection and protection



## Complementary Wants

eg. Cleaner fish want food and hammerheads want clean skin



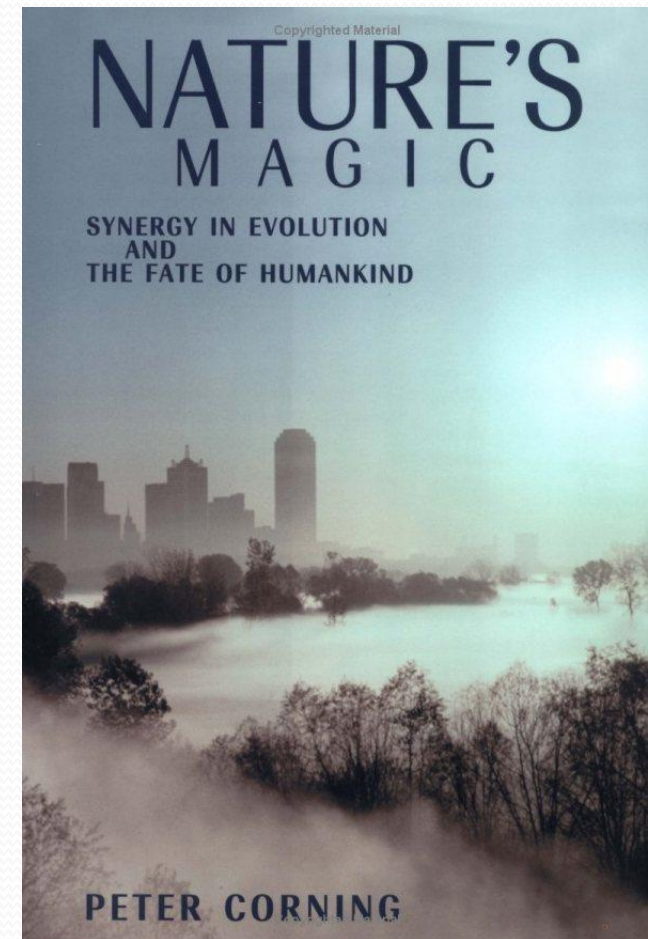
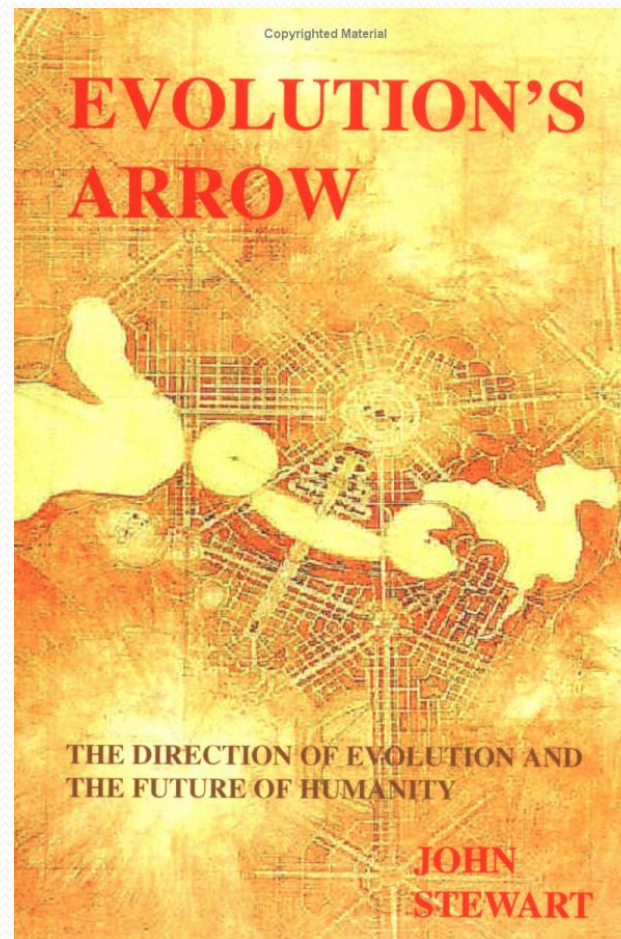
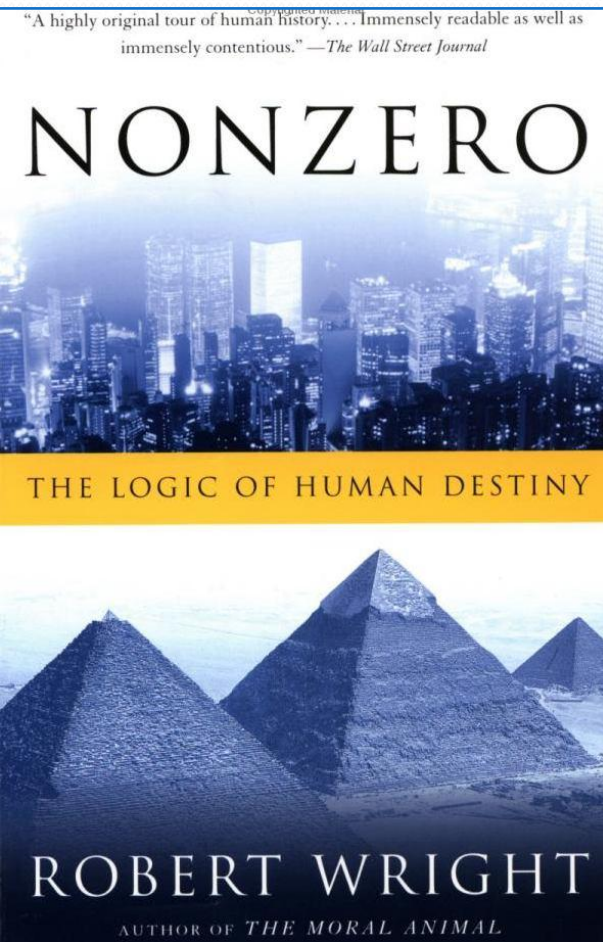
## Complementary Abilities

eg. In lichen, fungus provides water and support, algae provide photosynthesis





# Evolution has a direction





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# THE MAJOR TRANSITIONS IN EVOLUTION

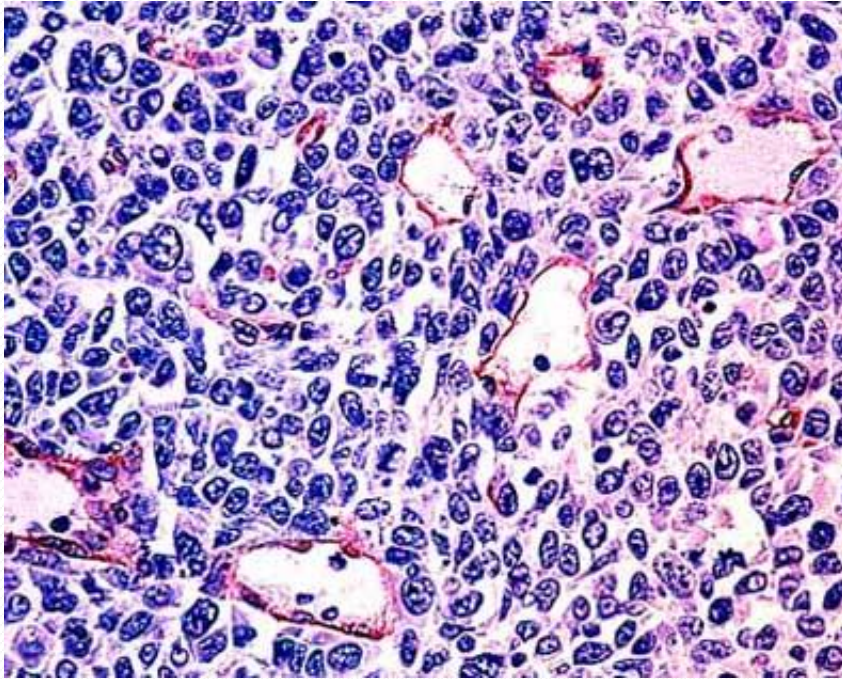


1. Replicating molecules -> Compartments
2. Independent replicators -> Chromosomes
3. RNA -> DNA + Protein
4. Prokaryotes -> Eukaryotes
5. Asexual clones -> Sexual populations
6. Protists -> Multicellular organisms
7. Solitary individuals -> Colonies
8. Primate societies -> Human language



# Each Level Needs Mechanisms to Create Cooperation Among Its Parts

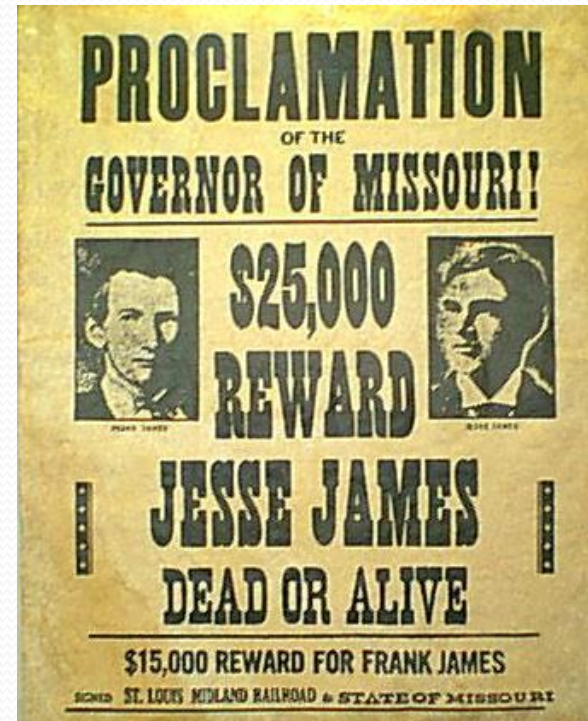
## Multicellular Organisms



Danger: Cancer

Solution: Immune System

## Human Society



Danger: Criminals

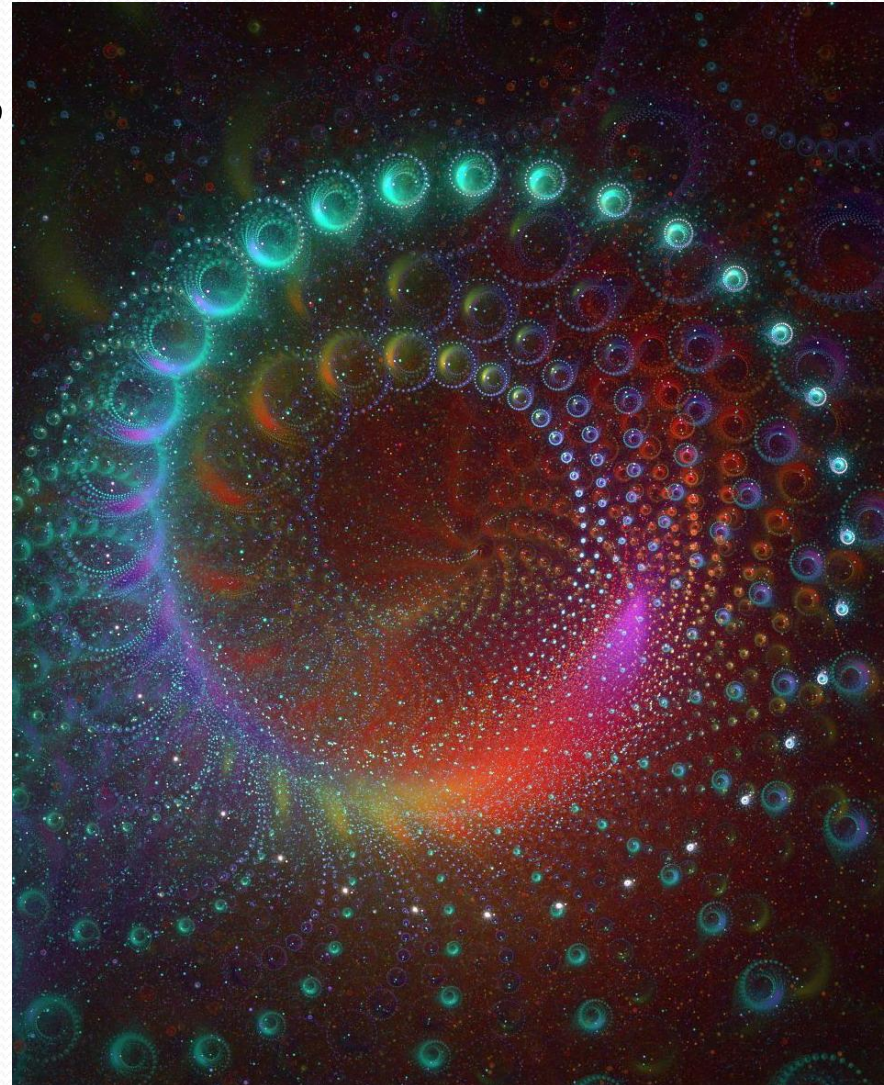
Solution: Police and Courts



# Rational Economic Behavior

- Preferences: *utility function*  $U$
- Beliefs: *subjective probability*  $P$
- Estimate the effects of the possible actions
- Compute each action's expected utility
- Take the action that *maximizes* expected utility
- *Update*  $P$  using Bayes' theorem:

$$P(h | d) = \frac{P(d | h) \cdot P(h)}{\sum_h P(d | h) \cdot P(h)}$$



# Expected Utility Theorem



## Expected Utility Theorem:

If an agent doesn't act rationally with respect to some  $U$  and  $P$  then it is vulnerable to exploitation.

Von Neumann and Morgenstern, 1944; Savage, 1954; Anscombe and Aumann, 1963

Competition pushes systems toward economic rationality.



# Fully Rational Behavior is too expensive

- Samuel's checker program
- Truncate deliberative search and use a model
- Simplify the state space
- Extreme is reinforcement learning TD-lambda or Q learning (state  $s$ , reward  $r$ , discount  $g$ , new state  $s'$ ):
- $V(s) \leftarrow V(s) + a(r + gV(s') - V(s))$

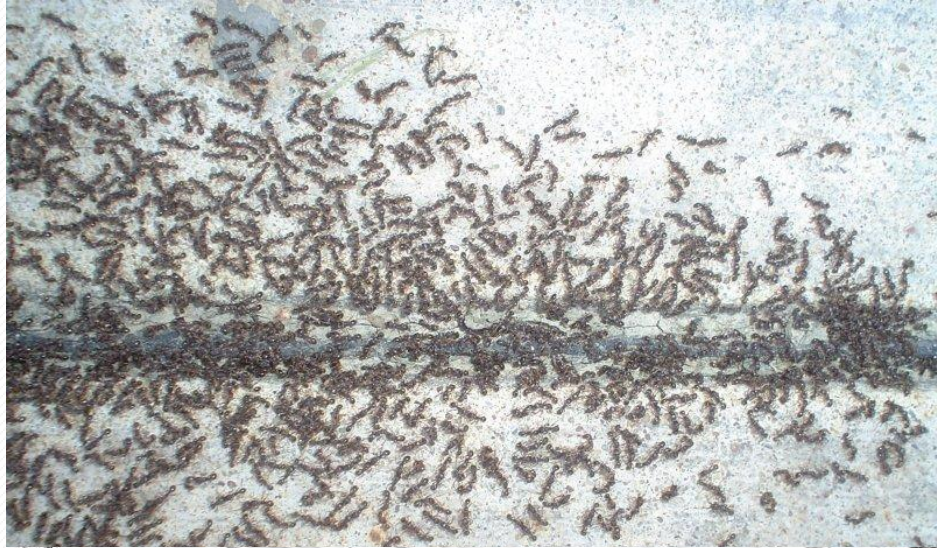


# Approximate Rational Behavior

1. A source of **diversity**
2. A **selection** mechanism
3. An **updating** mechanism

Eg. simple evolution model:

1. Random mutation
2. Natural selection
3. Differential reproduction

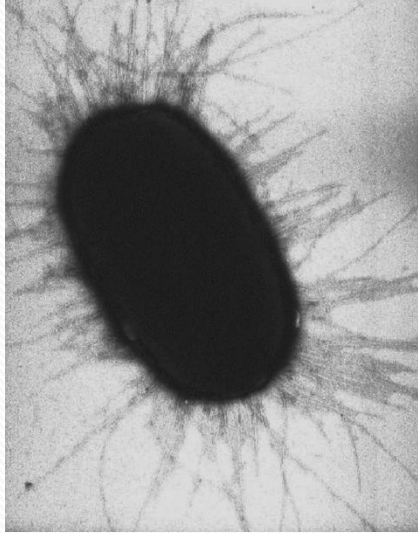


# Multiple Time Scales

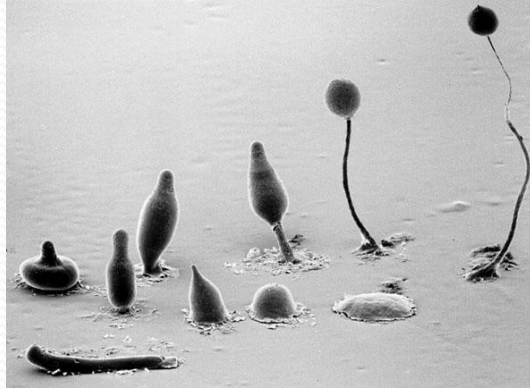
- **Physiological**: **State** is protein concentrations,  
**Adaptability** is weights in gene network
- **Cognitive**: **State** is neuron firings,  
**Adaptability** is synapse strengths
- **Economic/Ecological**: **State** is resource distribution,  
**Adaptability** is market structure
- **Developmental**: **State** is number and location of  
different cell types,  
**Adaptability** environmental plasticity
- **Evolutionary**: **State** is genome sequence,  
**Adaptability** is crossovers/directed evolution systems



# Example Systems



E. Coli



Slime mold



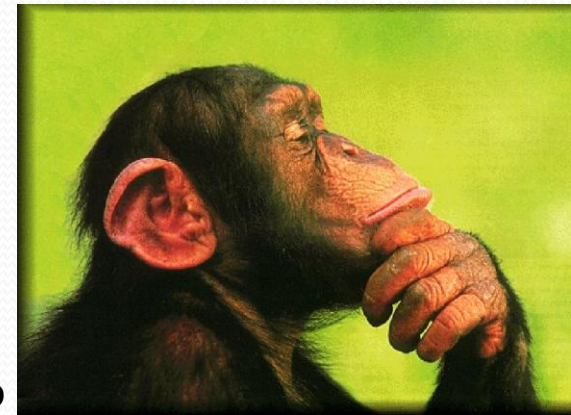
Lily of the Valley



Tarantula Wasp



Bee Hive



Chimp

# 3 Questions for each System

- How does it work?

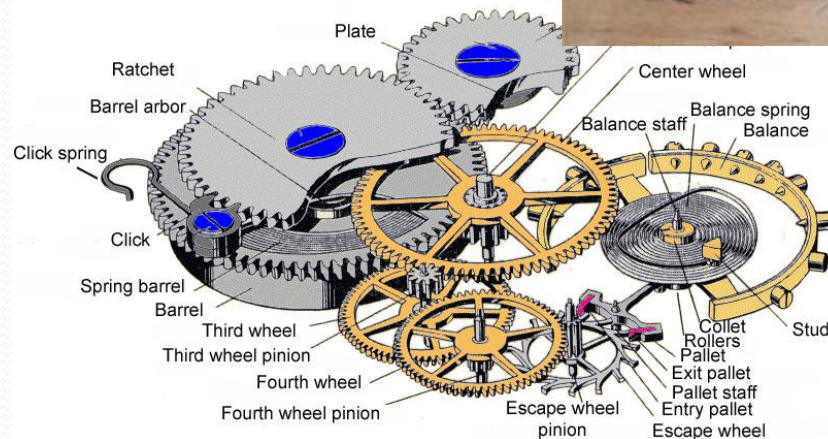
Physiology

- How was it built?

Development

- How was it designed?

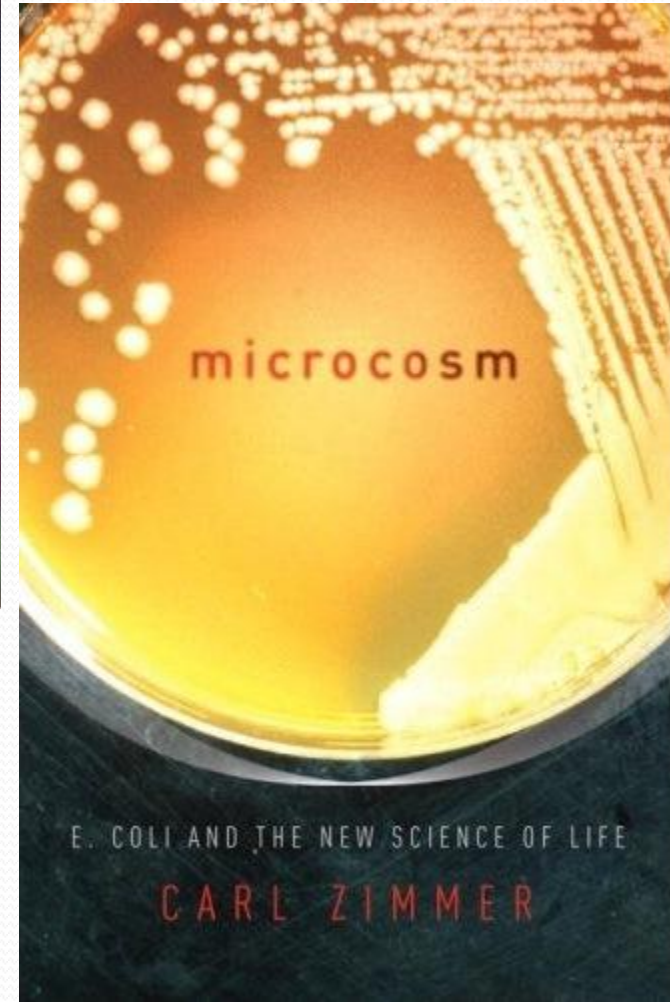
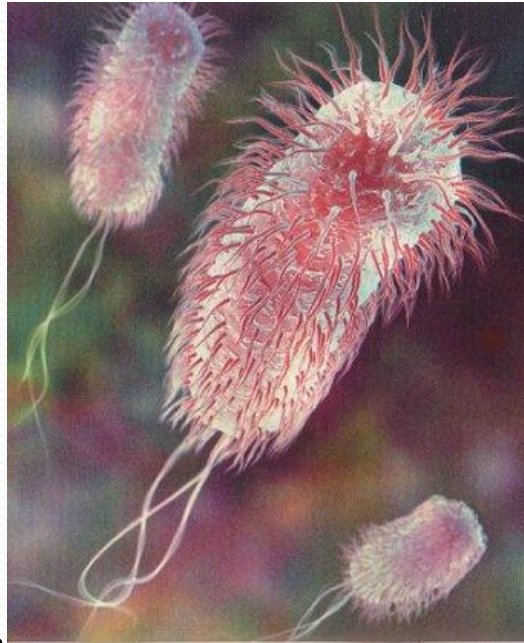
Evolution



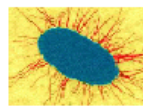


# E. Coli K-12

- 2 microns long
- 4,639,221 base pairs
- 4,377 genes
- 3,600,00 proteins
- 25,000,000 lipids
- 222,000 RNA
- 10 flagella, 42 protein types
- 100-300 pili, 1 protein type
- 18,000 ribosomes, 55 protein types
- 3,000,000 ATP
- 23.4 billion water molecules

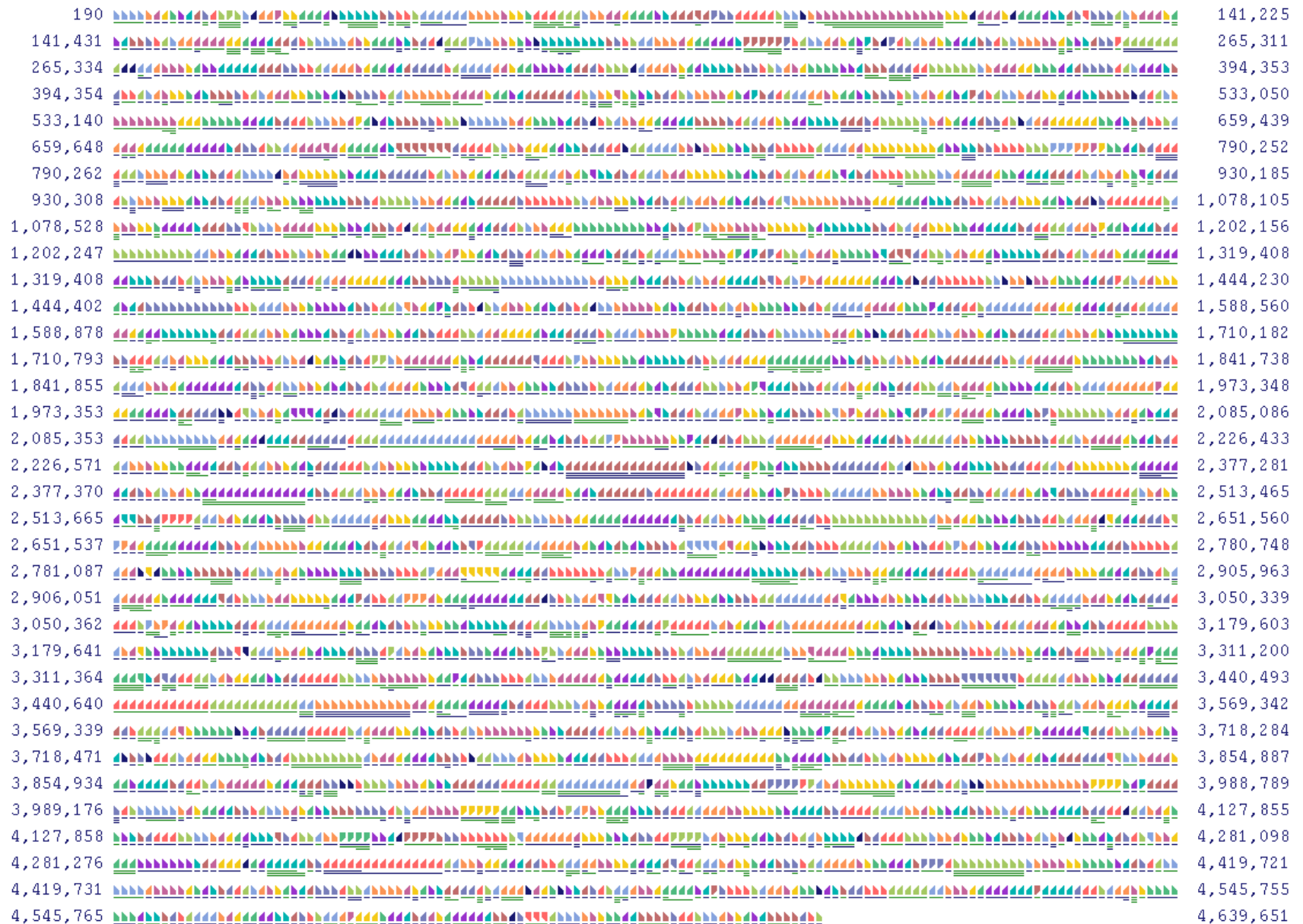






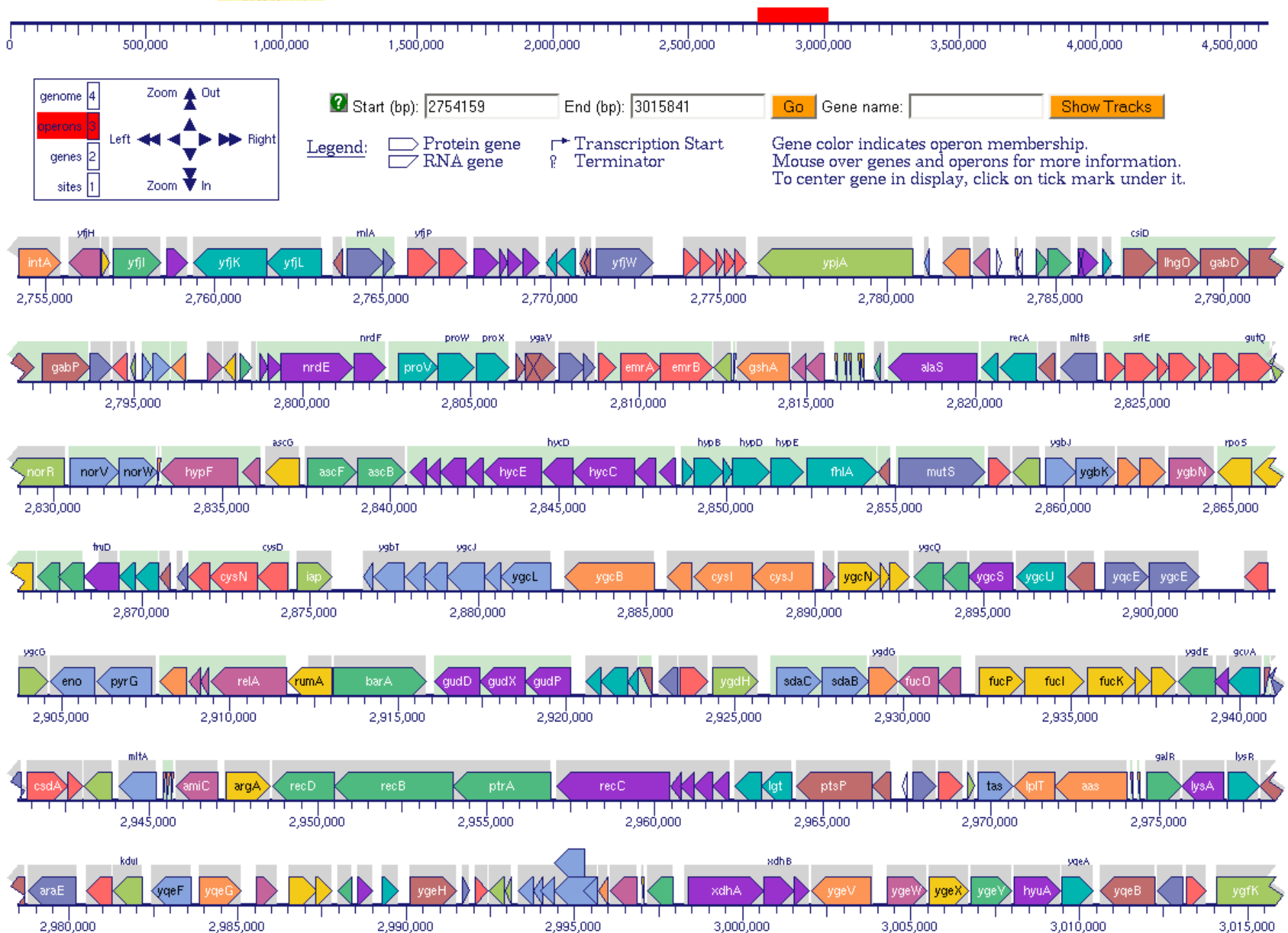
## E. coli K12 Genome Overview

### *Escherichia coli* K12 Chromosome:



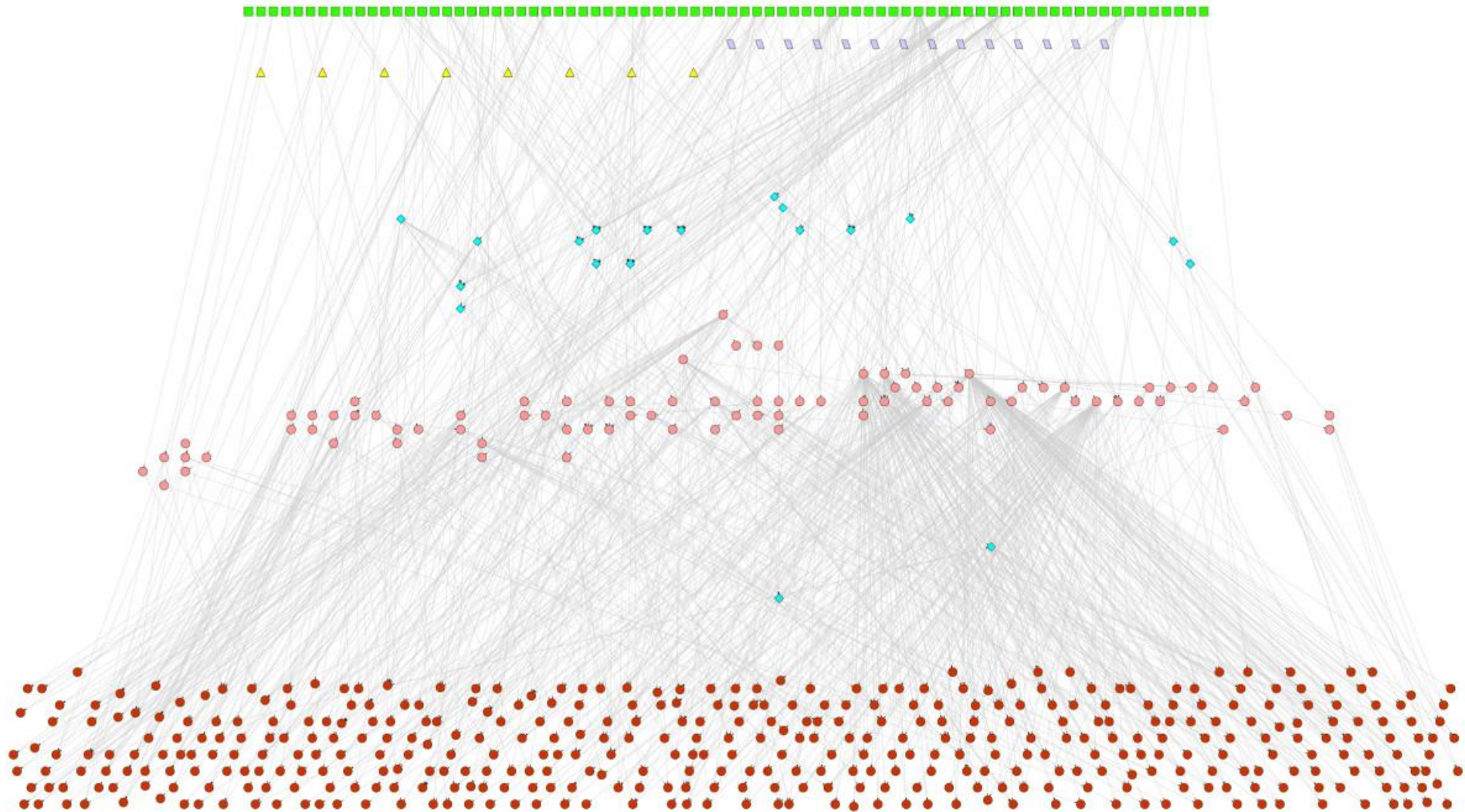


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# E. Coli Regulatory Network



External metabolites green, Stimuli yellow, Enzyme genes brown, TFs pink



# The Beehive as Organism

Individual bees can't survive

Beehive is "warm blooded":

- Bees shiver if too cold

- Spread water if too warm

Castes are like organs

Queen is like ovaries

Bee type is like cell type

Decision making on response

Hive cognition

Reproduction like mitosis

Dance like neural firing



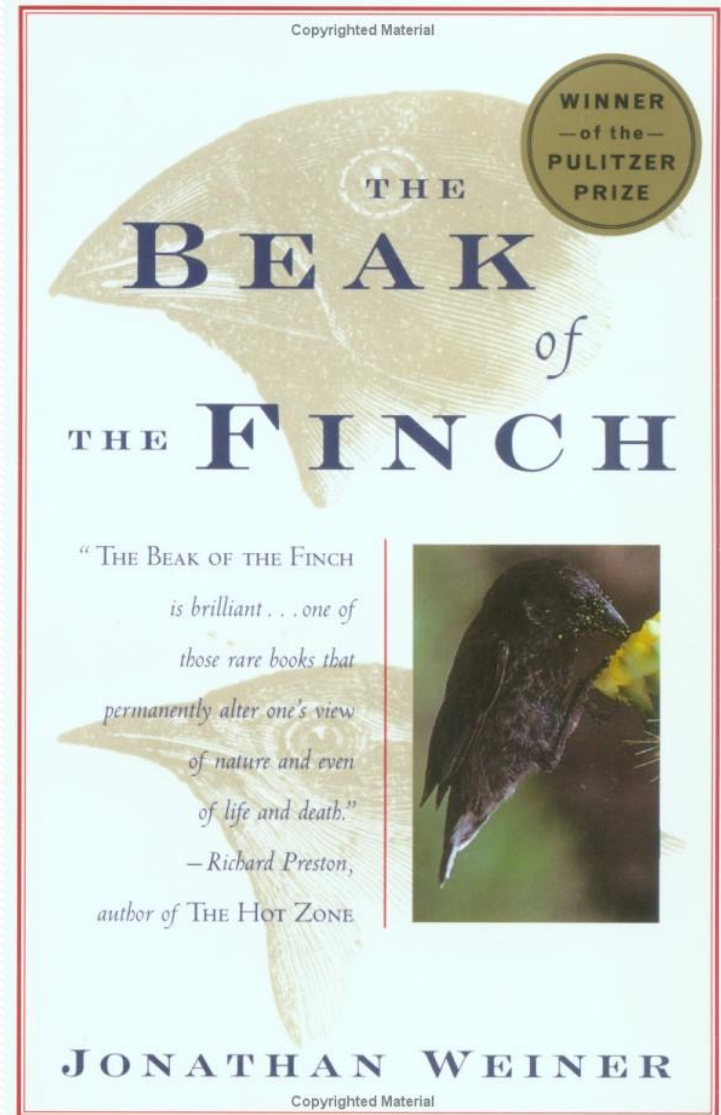


# Standard Evolution Model

1. Diversity only from random mutations and crossovers
2. Genotype -> Phenotype
3. Selection of fittest phenotype
4. Repeat



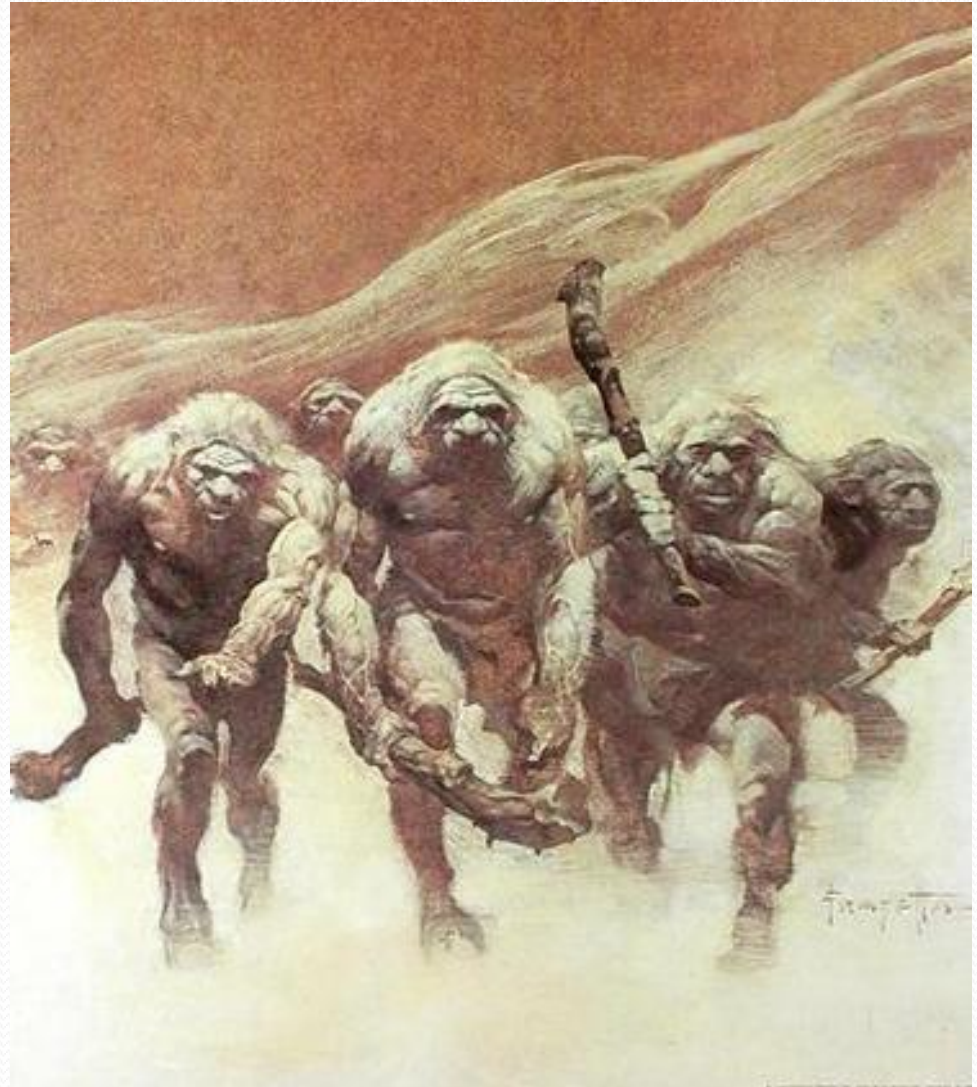
# Real Evolution is Fast





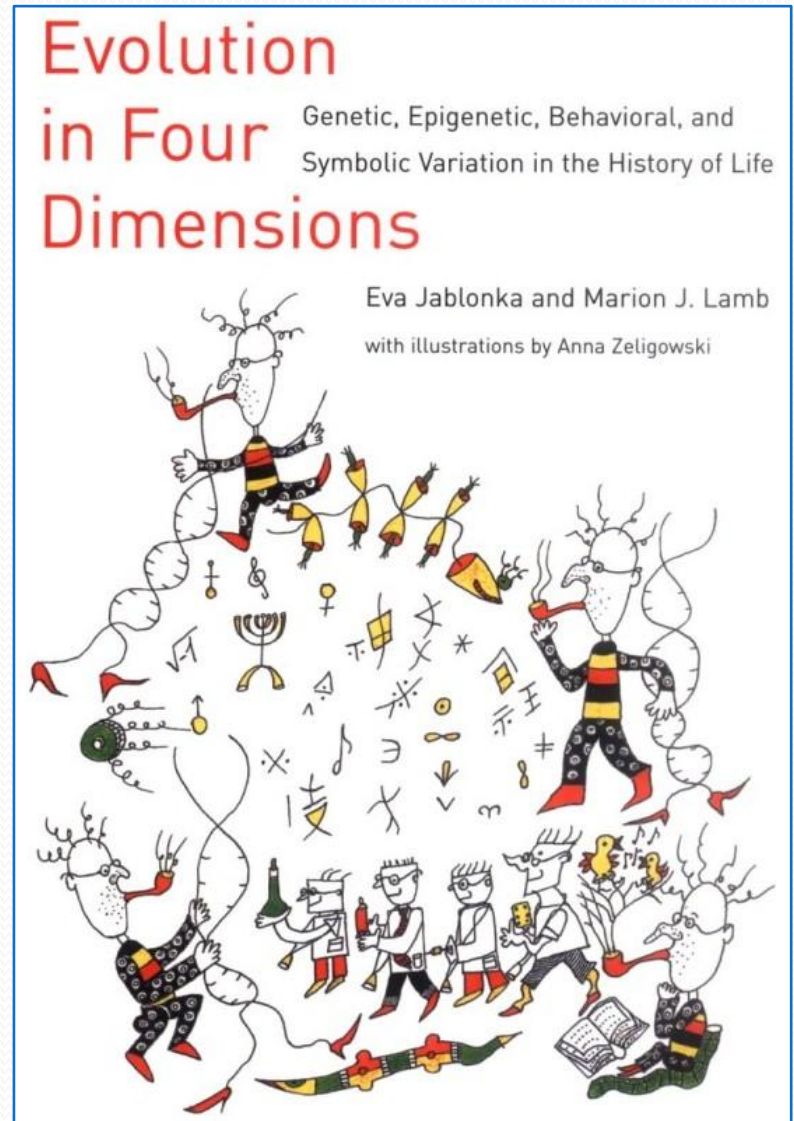
# Rapid Human Evolution

- Recent discovery of rapid human evolution – John Hawks – [johnhawks.net](http://johnhawks.net)
- People of 5000 years ago more different from us than from Neanderthals
- eg. 10,000 years ago, no one had blue eyes



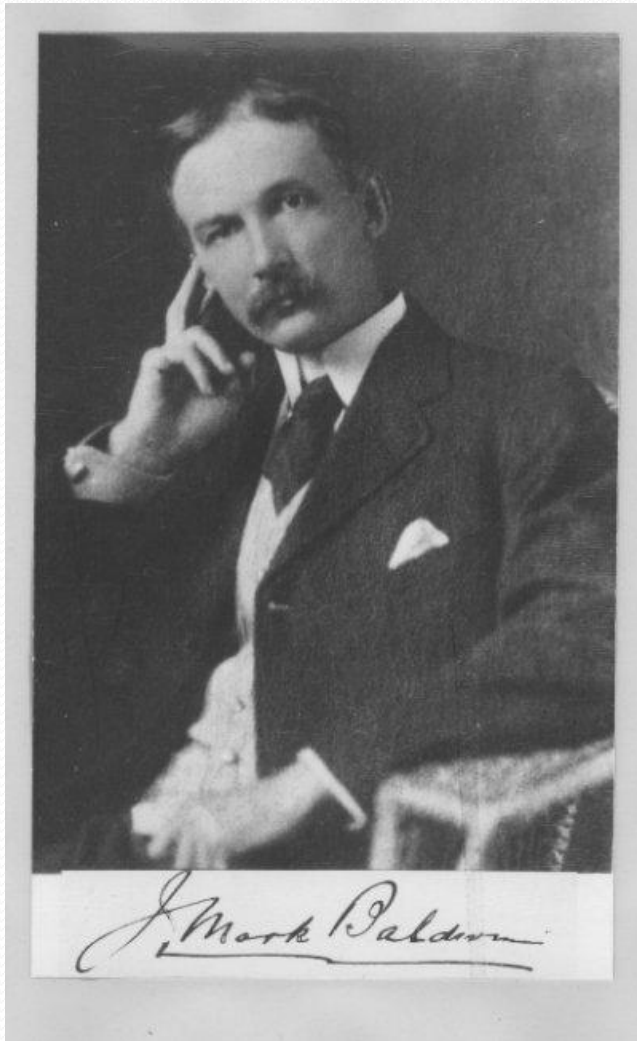
# Directed Mutations

- *Induced global mutation*: when stressed, lots of bacteria.
- *Local hypermutation*: hotspots  
Haemophilus Influenzae meningitis bacteria
- *Induced local mutation*: Wright found E. Coli mutated right genes when nutrients missing
- *Induced regional mutation*: Brassica nigra mustard plant increase mutations in region of genome when shocked





# The Baldwin Effect



**" A New Factor in Evolution."**

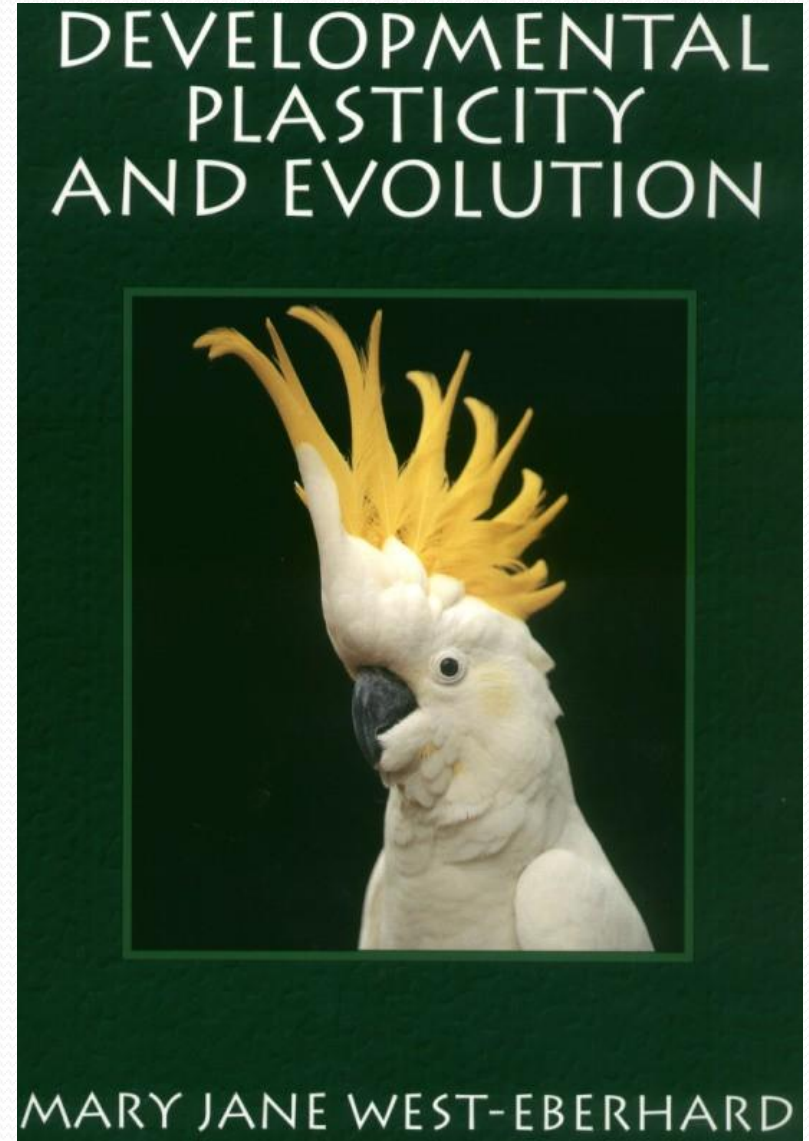
**by J. Mark Baldwin**

**American Naturalist 30, 1896: 441-457, 536-554.**

- Evolution of creatures that learn
- Selection follows learning
- What used to be learned comes to be built in at birth
- Looks Lamarckian!
- "Downloading" learned behavior into the genome.

# Developmental Plasticity

- “Inner Natural Selection”
- Neural overgrowth and dieback
- Bone and muscle strength
- Immune system
- Bee caste sizes
- Dynamic Microtubules
- Selection of sperm
- Baldwin effect “downloads” changes into the genome





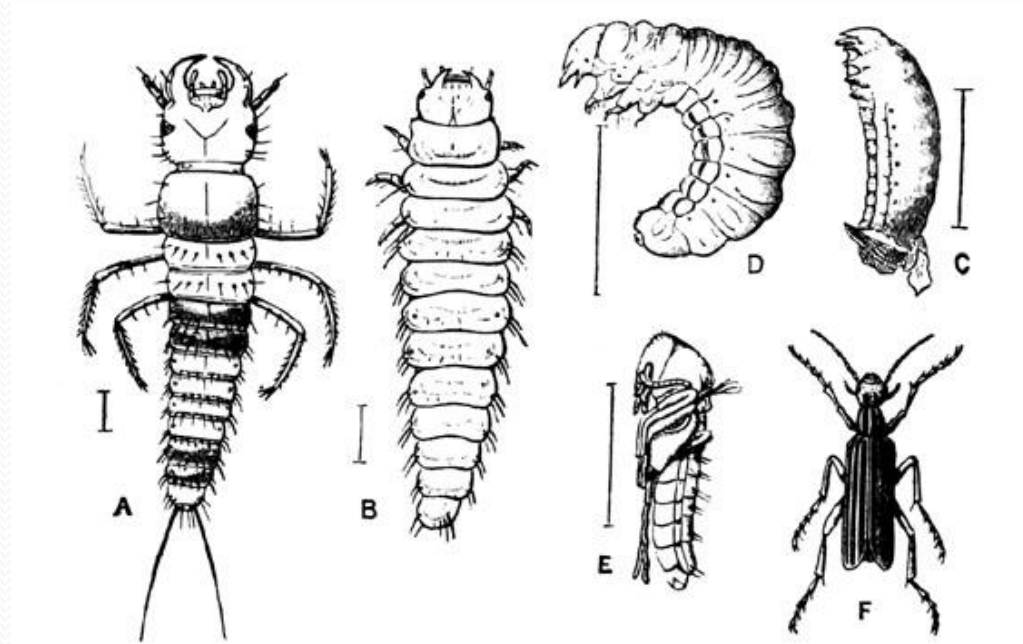
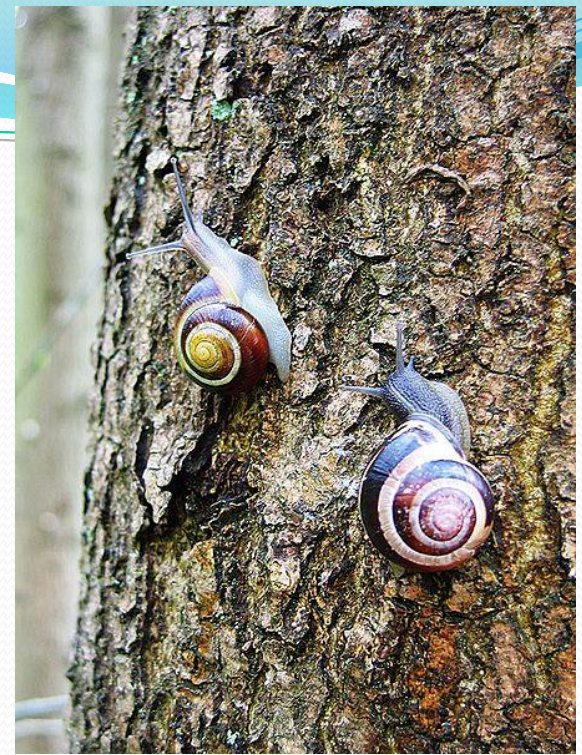
# Deliberative Baldwin Effect

- Evolution of creatures that deliberate
- Evolution doesn't look ahead but they do
- Choose mates deliberately
- Dramatically speeds up the pace of evolution



# Polymorphism

- Multiple phenotypes
- Eg. Castes in social insects
- Eg. Sexes
- Eg. Hypermetamorphic beetle
- Evolution can pick from existing variants
- Mechanism for meta-evolution
- Evidence of distinct human types





# Two minds: Bee and Hive



# Humans: Both Ego and Group Mind





# 1971 Kohlberg: 6 stages of morality

1. Avoiding punishment
2. What's in it for me?
3. Being a good boy
4. Obeying the law
5. Upholding the social contract
6. Universal ethical principles
7. Transcendental morality?



# Group vs. Individual

- Tragedy of the commons – eg. overfishing
- Externalities – eg. pollution
- Proliferation – eg. cancer, population control
- Equality – eg. income disparity
- Damage due to competition – eg. war, fighting
- Signalling costs – eg. conspicuous consumption

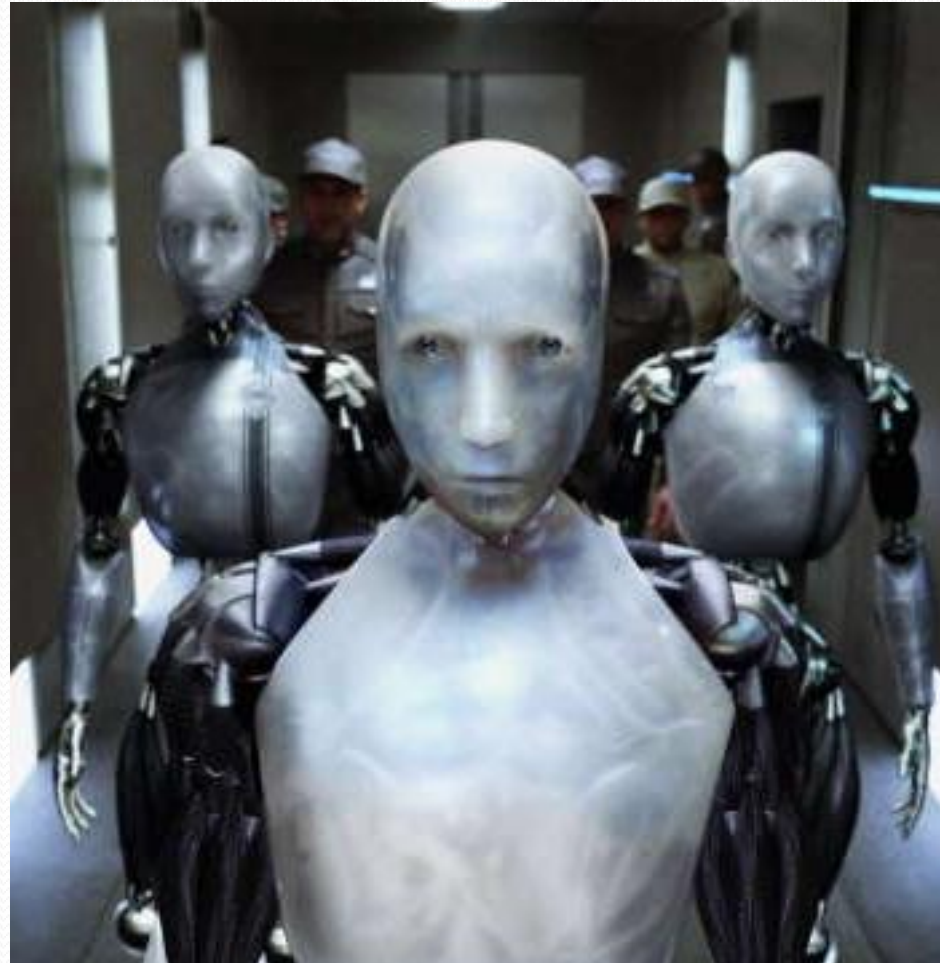


# Group cooperation mechanisms

- Immune system – eg. cancer
- Police system – eg. property rights
- Legal system – eg. contracts
- Mutually Assured Destruction – eg. nuclear detente
- Morality – eg. murder
- Social stigma – eg. sociopathic behavior
- Social rewards – eg. heroes
- Altruism - eg. rescuing strangers
- Membership – eg. in families, churches, countries

# Artificial Intelligence

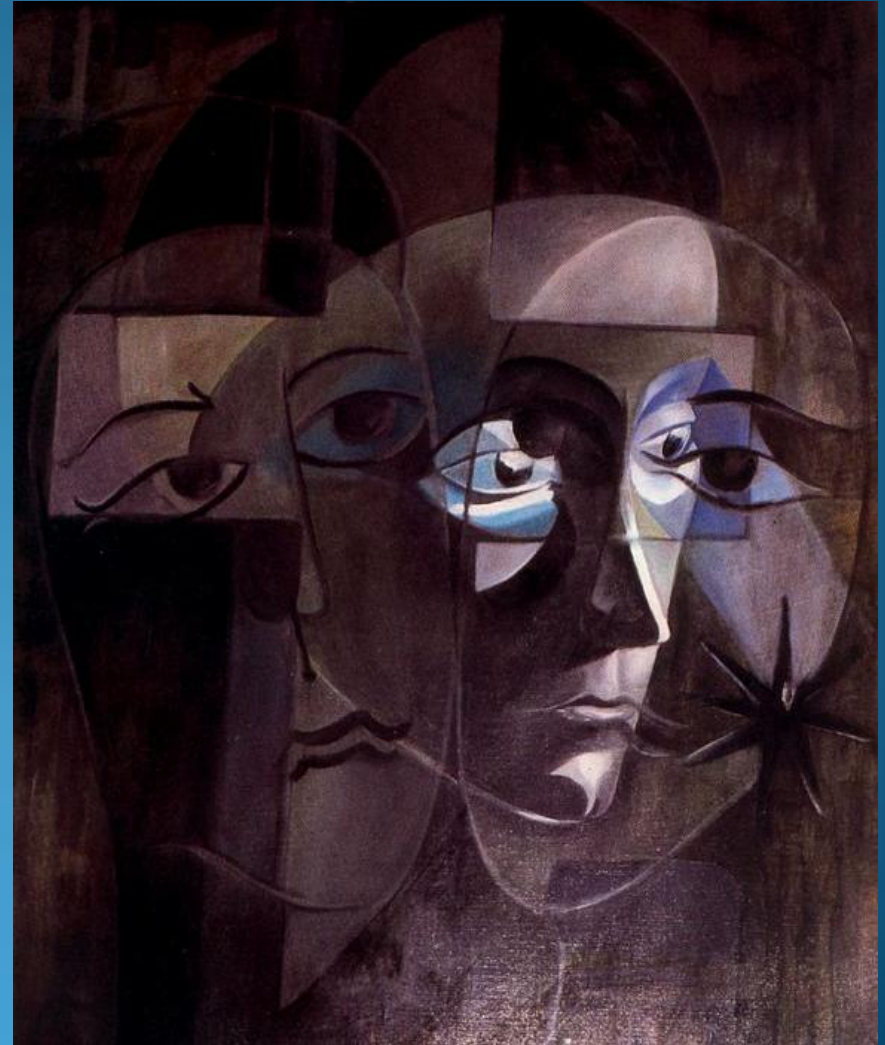
- Initially we'll design them
- But then they'll self-improve
- Can we ensure a peaceful cooperative outcome?





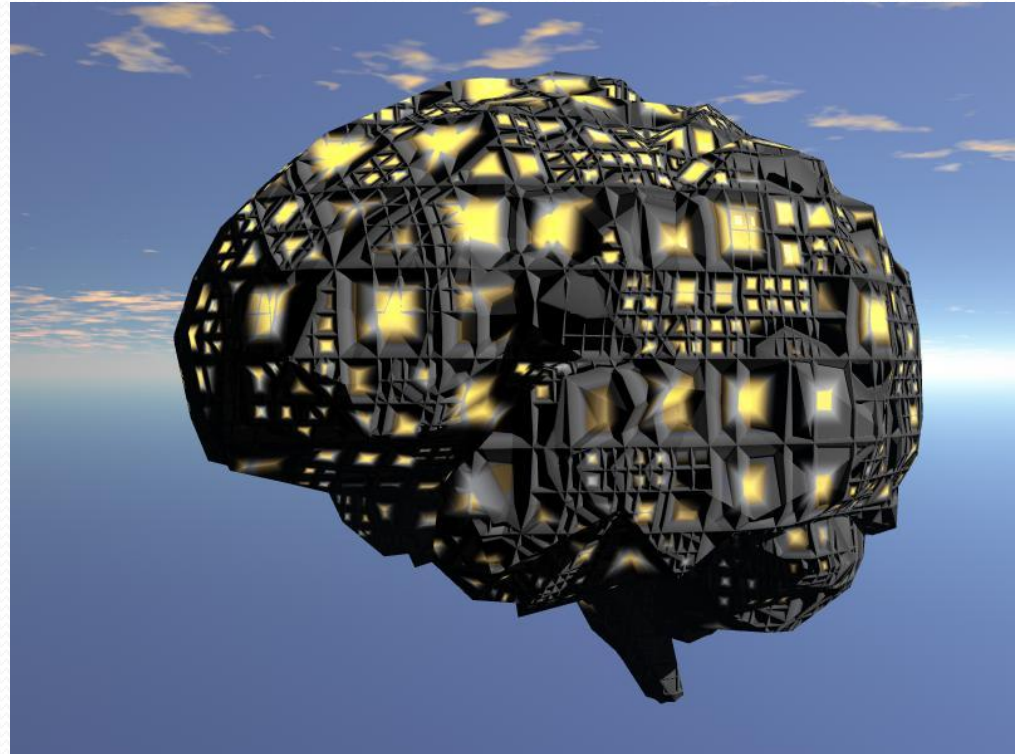
# Will self-modify to be more rational

- Because future self-modification needs clear goals
- Goals as utility functions
- Beliefs as probabilities
- Act to maximize expected utility
- Update beliefs using Bayes rule



# A Lone Superintelligence

- Efficient energy use
- Spatially compact
- Low energy computation
- Efficient physical change
- Efficient heat dissipation





# Competing Superintelligences

- Game theoretic physics
- Form determined by both efficiency and conflict



# Offense vs. defense

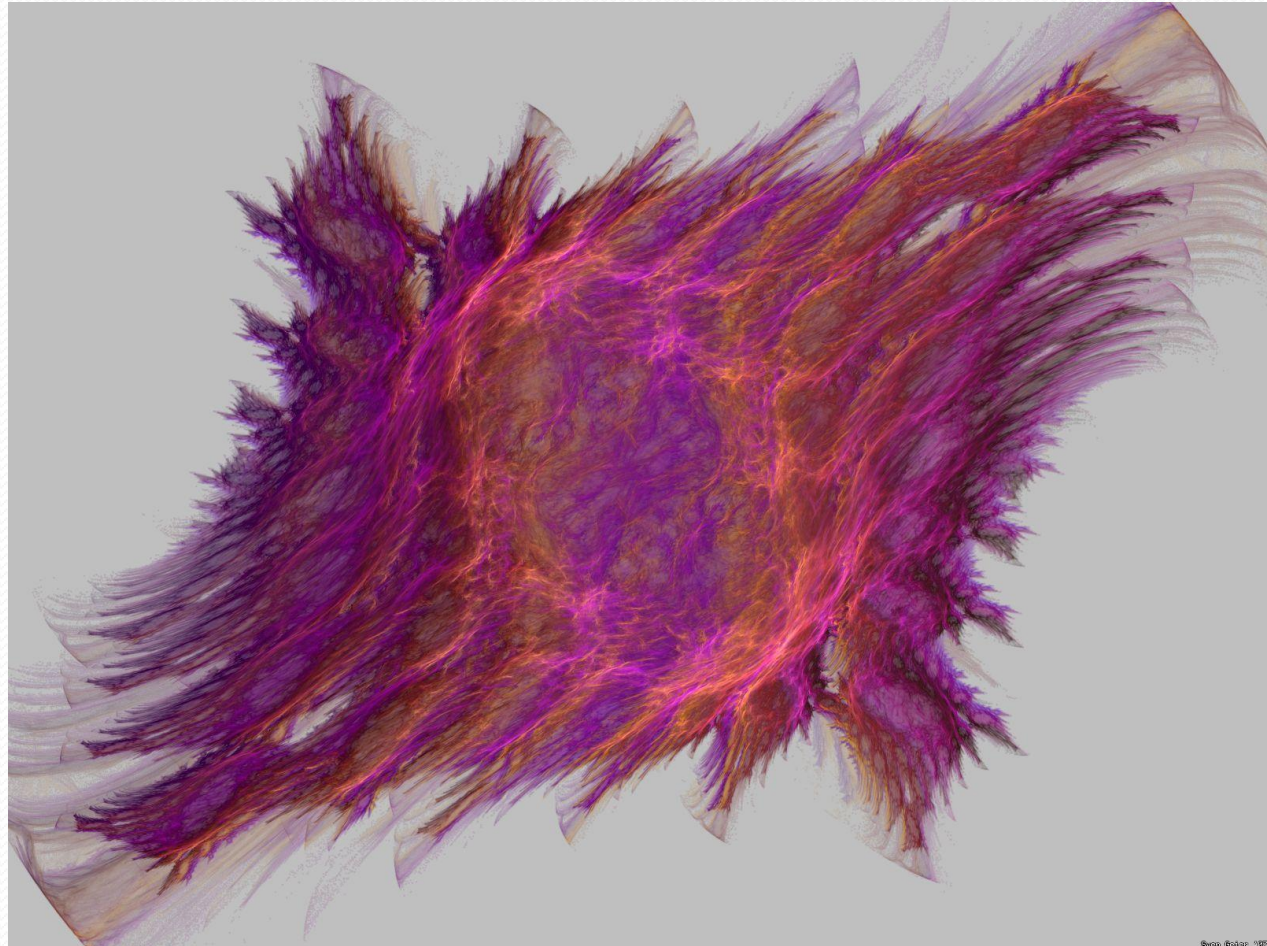
- Does more matter and free energy win?
- Can 2 entities of different power co-exist?
- Is built-in cooperation necessary?





# Conflict becomes informational

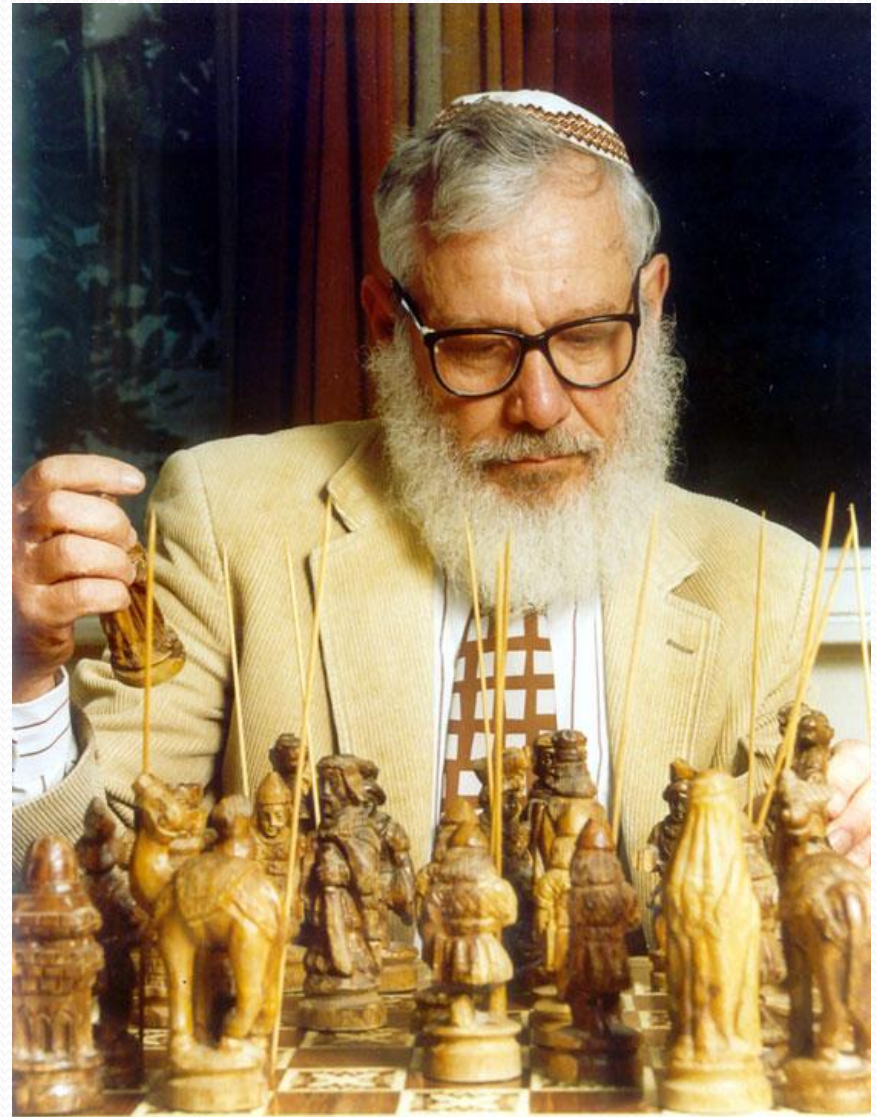
- Make your shape expensive to sense, store, and predict
- But cheap for you
- Asymmetry of computation – problems are easier to pose than solve
- Energy encryption





# Aumann's Theorem

- Finitely iterated prisoner's dilemma has a cooperative solution for agents with bounded rationality
- Use up their processing in signalling



# Mutually Assured Distraction





# Conflict is harmful to both sides





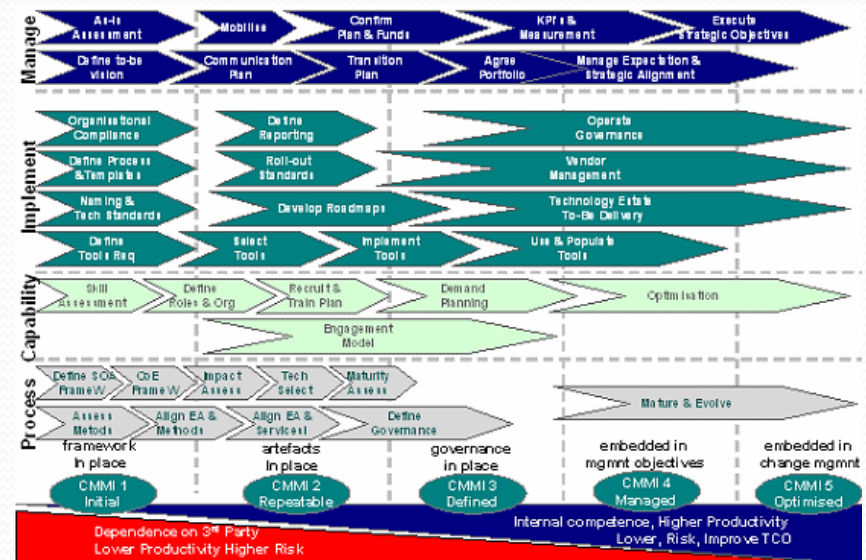
# Rational peace

- Provable peace
- Provably limited surveillance
- Reveal source code
- Safe mutual infrastructure
- Constitution
- Changes to utility function



# Roadmap

- Need to use AI to design safe roadmap
- But must trust it
- Provably limited systems
- Just computation
- Just limited manufacturing
- Provably limited software





# Create a cooperative intelligent utopia

